

I used to be the person who rejected the batch.

Now I check Chinese suppliers for you.

How I work: scope, fees, and what I do not do

Three years on the factory quality side in Guangdong: building quality systems from zero, auditing suppliers on site, running customer pre-shipment inspections. I am not a packaging process expert - I am the person who asks the awkward questions and blocks the risk before you pay.

What I do

- Verification of who you are actually dealing with: legal entity, manufacturer versus trader, business scope, site, and whether the certificates claimed are valid, in scope and issued to the right entity.
- Sourcing and comparison: I put your specification to several suppliers, collect real MOQs and prices on the same basis, and give you a like-for-like comparison instead of a list of links.
- Compliance document gap check: which documents your product and target market require, what you have, what is missing, and which item blocks the shipment.
- Order follow-up, inspection and negotiation: standard sample control, pre-shipment inspection, defect and claim handling, and price and term negotiation on your behalf.

How I charge

Fixed service fee

For a defined scope - a supplier verification, a three-supplier comparison, or a compliance document gap check - quoted in writing before I start.

Or a transparent commission of 5-8%

For ongoing sourcing and order follow-up, charged on the confirmed order value. You always see the factory's own price. The factory invoices you and you pay the factory directly.

Either way the basis is agreed in writing before any work starts, and there are no other charges.

What I do not do

- I do not buy and resell. I am not your trading company and I do not take title to your goods.
- I do not take a hidden margin or a spread on the product price. If the factory price changes, you see it.
- I do not advance or lend money, and I do not handle your payment. Money moves directly between you and the factory.
- I do not issue certificates, and I do not issue test reports or act as a laboratory.
- I do not give legal advice.
- I do not guarantee quality, and I do not promise the lowest price. I reduce the risk of finding out the hard way; I cannot remove it.

Why this is safer for you

- Price transparency: because I am paid a fee or a disclosed commission, my incentive is not to hide the factory price from you or to inflate it.
- Direct payment: you contract with the factory and you pay the factory. If we stop working together, you keep the supplier and the relationship.
- No conflict of interest: I am not selling you goods I own, so my recommendation does not depend on moving my own stock.
- One accountable scope: verification, comparison, document gaps, inspection and negotiation are defined up front, so you know what you bought and what is outside it.

Scope note: I verify and coordinate. I do not certify, test, give legal advice, or guarantee quality or price. Any certificate or test report remains the responsibility of the issuing body.